

Biometric Consortium 2003 Conference

Charles B. Lynch, Jr.

Vice President, Sales & Marketing
Datastrip, Inc.

211 Welsh Pool Road
Suite 100
Exton, Pennsylvania 19341

Phone: (800) 548-2517
Voice: (610) 594-6130
Fax: (610) 594-6065
clynch@datastrip-inc.com

Chuck Lynch is Vice President of Sales and Marketing for North, South and Central America for Datastrip Inc., a developer of unique high-density two-dimensional bar code technology for preventing identity theft. Mr. Lynch's work at Datastrip has resulted in key new applications for the company's products, including use of the firm's software to store encoded photos, text and biometric templates on the world's first biometric seafarer's identity document.

Before joining Datastrip, Mr. Lynch served as Senior Director of Asia Pacific Operations for Iridian Technologies, a provider of iris recognition solutions. He was previously Director of Worldwide Sales and Marketing for Surgical Laser Technologies, a medical device company startup that he helped grow to \$40 million in sales revenue in under four years and then take public.

Mr. Lynch received an undergraduate degree in Spanish and International Business as well as an M.B.A. from Clemson University, where he played varsity football on nationally ranked teams that participated in five New Years Day Bowl games. After earning his M.B.A., Mr. Lynch spent two years in the NFL as a punter and reserve quarterback for the Atlanta Falcons.