

Biometric Consortium 2003 Conference

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As Senior Vice President of Daon's Government Business, Jim Byrne is responsible for defining strategy, managing operational activity, and achieving revenue and profitability goals via Daon's Sales, Partnership, and Field Delivery teams across the global Government Business area.

Mr. Byrne has over 15 years experience across both Government System Integrators and Enterprise Software product vendors in senior management roles responsible for Direct and Channels Sales, Strategic Development, Professional Services, Technical Management and Customer Support. Before to joining Daon, Mr. Byrne was the Vice President, Customer & Technical Services for Precise Software, supporting the company's sale to Veritas Software. Previous positions include Director, Strategic Business Development, Director, Global Alliances, Senior Director, Indirect Channels, Director EAI Business, and Director, Civil & Commercial Business with SAGA Software, Software AG, Lockheed Martin, Martin Marietta, and General Electric.

Mr. Byrne holds a Bachelor's of Science from the University of Rochester and a Master's of Science from George Washington University. He also is a graduate of the Senior Management Program from General Electric.